

# **BUSINESS CONTINUITY PLANNING**

The Unexpected Happens ... Be Ready

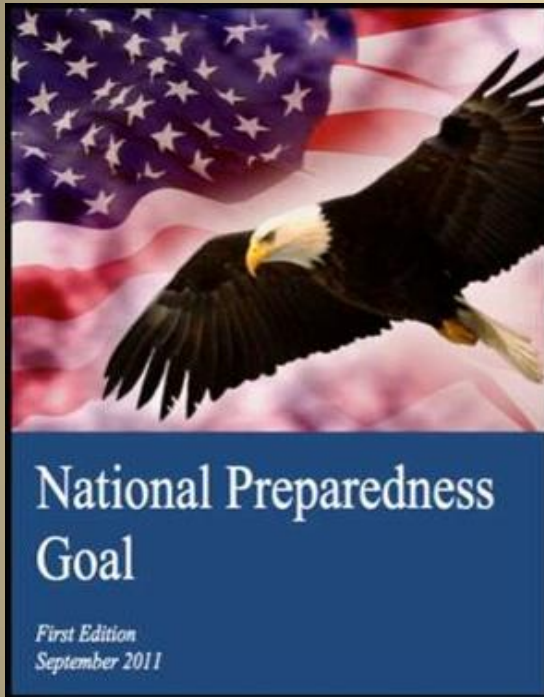
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# RISK



# Risks to National Security

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“ A secure and resilient Nation with the capabilities required across the whole community to prevent, protect against, mitigate, respond to, and recover from the threats and hazards that pose the greatest risks ”

**Presidential Policy Directive 8**

## **Private Sector Preparedness (PS - Prep)**

Congress authorized a voluntary private sector preparedness certification program based on recommendations of the 911 Commission Act of 2007

(Title IX a section of Public Law 110-53 / PS-Prep)

# Business Financials

One of the first victims





**Accidental  
VS  
Intentional**

**Prior Warning  
VS  
No Prior Warning**

- > **Natural**
- > **Man Made**
- > **Technological**

**Controllable  
VS  
Uncontrollable**

**Internal  
VS  
External**



# Disasters Impact

- ☑ People
- ☑ Financials
- ☑ Technology
- ☑ Operations
- ☑ Facilities & Assets
- ☑ Reputation

# What is Business Continuity Planning ?

Respond

Restore

Recover

# Why Business Continuity Planning?

A vibrant rainbow arches across a dark, stormy sky above a lush green field. The rainbow is the central focus, with its colors clearly visible against the dark clouds. The sky is filled with heavy, grey clouds, suggesting a recent or impending storm. The foreground is a vast, flat green field, likely a crop field, which stretches to the horizon. The overall scene conveys a sense of hope and resilience, symbolizing the idea of business continuity planning as a way to weather storms and emerge stronger.

## Strategic Business Value

- Employee Safety
- Trust - Customers & Investors
- Standards of Care & Due Diligence
- **Survival** - Financial Stability / Faster incident response





"A team meeting in 20 minutes seems appropriate."

A dramatic sky filled with large, billowing white and grey clouds. The clouds are dense and textured, with some appearing bright white and others in deep shadow. The background is a dark, deep blue. The overall mood is one of intensity and anticipation.

**THE TIME TO PREPARE ... BEFORE**



# CONTINUITY - A BUSINESS ISSUE

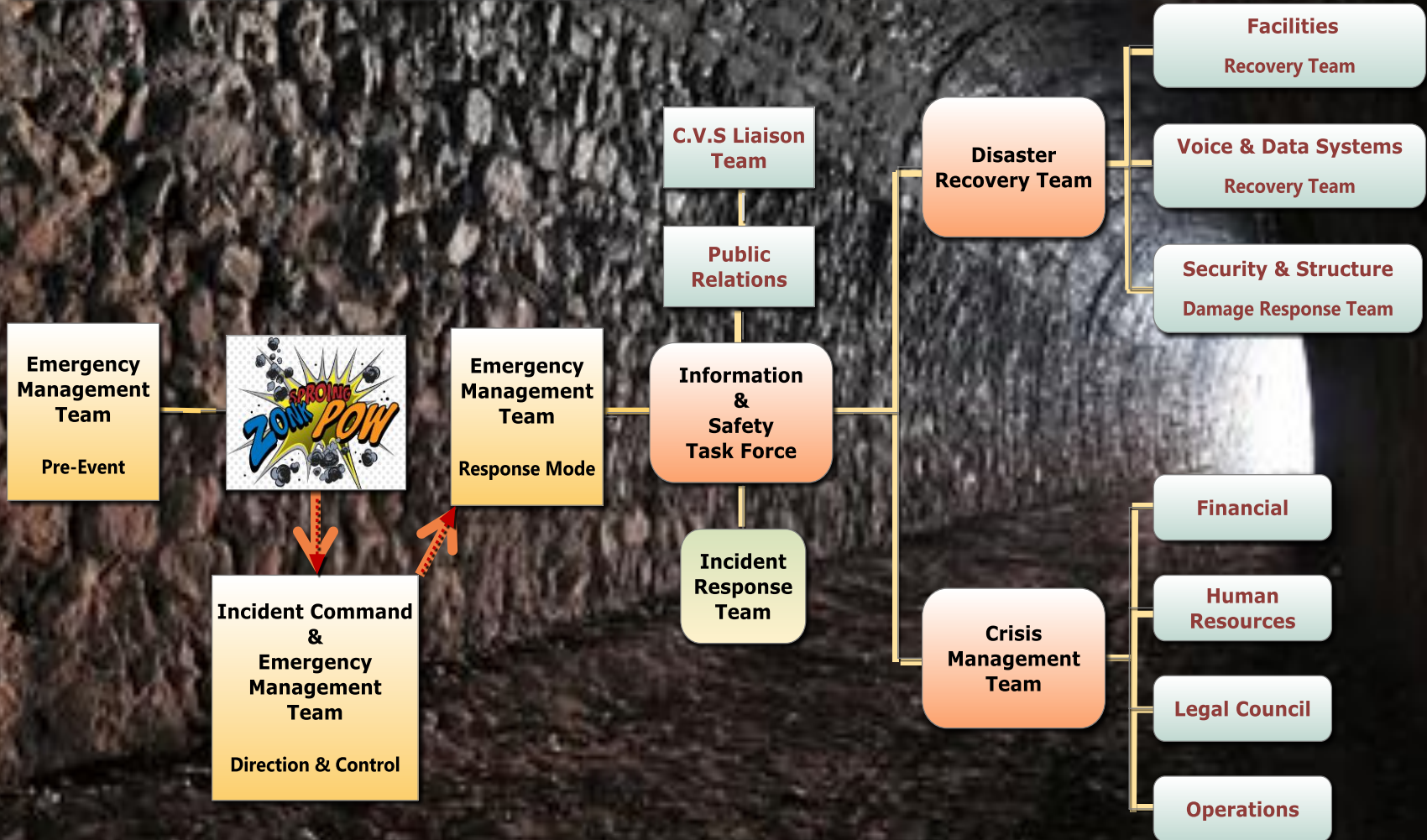
# Business Continuity Plan

## 10 - Professional Practices



# PROGRAM INITIATION & MANAGEMENT

## Emergency Management Team



# INCIDENT RESPONSE TEAM

Chain of Command



# RISK EVALUATION & CONTROLS

Business Unit Level

People

Compliance

Supply Chain

Reputation

Enterprise Level

Policy & Procedures

Information Technology

Security

# Risk Evaluation & Controls - *What Could Happen?*

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## ➤ **Identify & Prioritize** - *Critical Business Functions*

- ✓ What is essential to your operations ?
- ✓ What critical process or systems are important. Why?
- ✓ How long can you operate if a critical function is damaged?  
If key personnel are unavailable?

## ➤ **Evaluate Risks**

- ✓ What has occurred in the past ?
- ✓ Risk related to building design or location ?
- ✓ What can be done to mitigate risk ?





**Avoid**

**Reduce**

**Contain**

**Handling Risk**

**Transfer**

**Accept**

# **BUSINESS IMPACT ANALYSIS**

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- General Operations Information**
- Procedures & Standards**
- Risk Management & Insurance**
- Contacts & Licenses**
- Technical Documentation**



**MTR** = *Mean Time to Recovery*

- Actual time that elapsed

**RTO** = *Recovery Time Objective*

- Maximum time of unavailability

**RPO** = *Recovery Point Objective*

- How much data can be lost

**MTD** = *Maximum Tolerable Downtime*

- Catastrophic level of downtime

Every Business Disruption not a  
“ Smoking Hole ”



# Disruptive Events

"Just how bad is it?"

**Emergency**

**Hazard / Vulnerability**

**Disruption**

**Disaster**

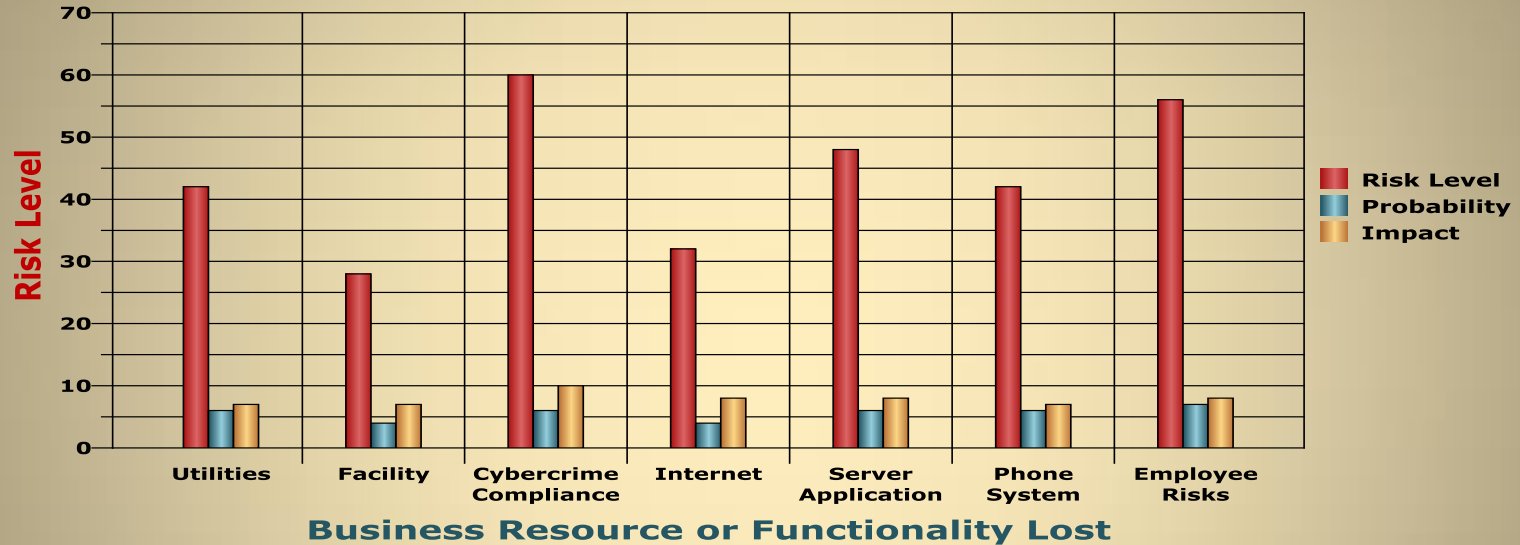
**CATASTROPHE**

# BUSINESS IMPACT ANALYSIS

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## Sample - Enterprise Risk Map

Impact Level Scale: [1]-Lowest - [100]-Highest



	Utilities	Facility	Cybercrime Compliance	Internet	Server Application	Phone System	Employee Risks
Risk Level	42	28	60	32	48	42	56
Probability	6	4	6	4	6	6	7
Impact	7	7	10	8	8	7	8

**Probability:** 1 = Low Probability 10 = High Probability

**Impact:** 1 = Low Impact 10 = High Impact

Probability \* Impact = Risk Level

# BUSINESS CONTINUITY STRATEGIES



## Enterprise

Multiple Sites

## Enterprise

Single Site

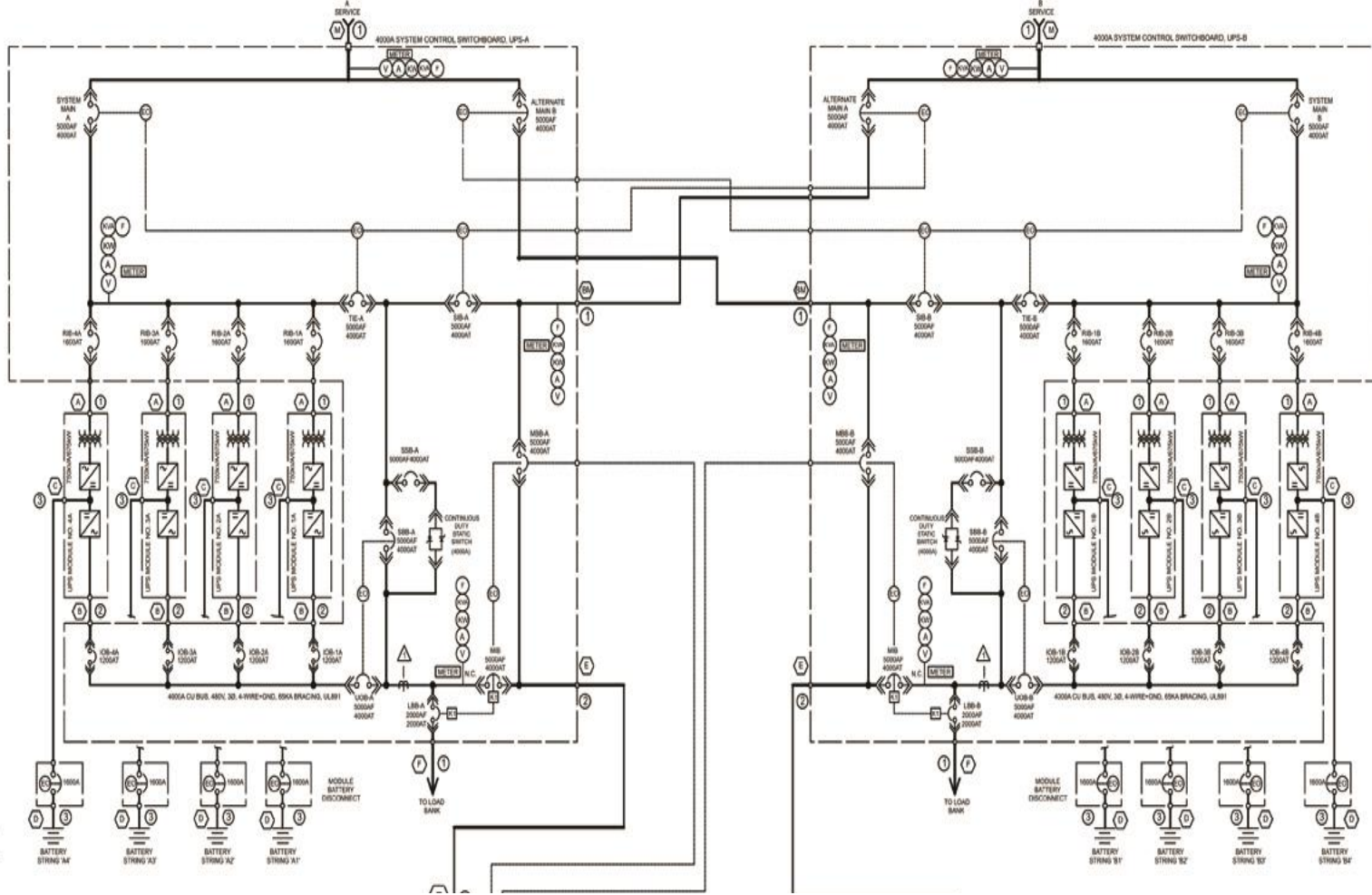


## Business Unit Only

## Enterprise & Business Unit



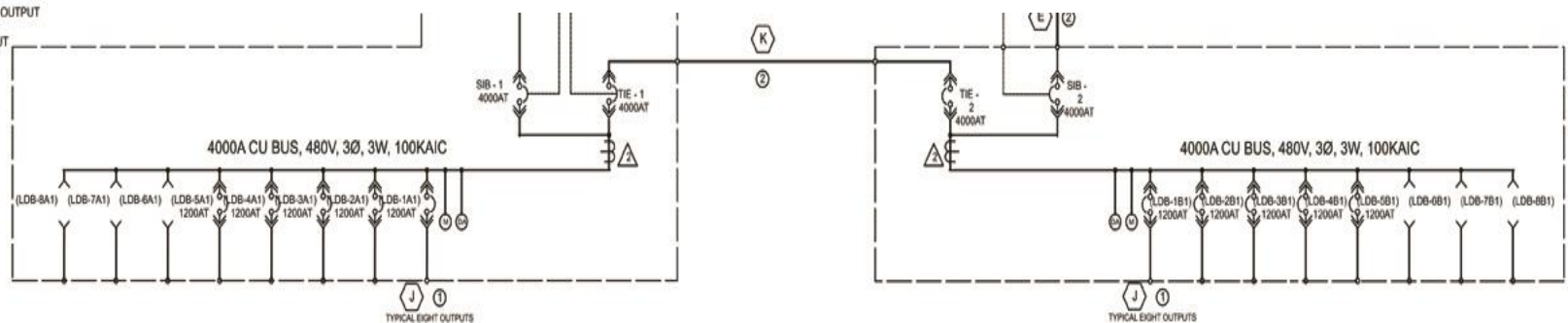
## Process Level



- (M) MAIN FEED
- (AF) ALTERNATE FEED
- (SM) SYSTEM MAIN POWER INPUT
- (BM) BYPASS MAIN POWER INPUT
- (A) RECTIFIER AC INPUT
- (B) UPS MODULE AC OUTPUT
- (C) UPS MODULE DC INPUT
- (D) MODULE BATTERY DISCONNECT TO BATTERY STRING
- (E) TIE SWITCHBOARD INPUT
- (F) LOAD BANK BREAKER OUTPUT
- (G) CRITICAL LOAD OUTPUT
- (K) POWER TIE

- UPS SYSTEM VOLTAGE**
- ① 480V, 3-PHASE, 3-WIRE & GROUND
  - ② 480Y/277V, 3-PHASE, 4-WIRE & GROUND
  - ③ 500V DC, 2-WIRE AND GROUND
- NOTES:
- ⚠ (3) CTS FOR LIEBERT USE ONLY
  - BUS DUCT PROVISION
  - CONDUIT LANDING

# RESILIENCY BY DESIGN





# **AVAILABILITY**

- Maintenance
- Operations



# **DISASTER RECOVERY PLAN**

- **Technology Survival Playbook**

- ☑ **One Line Verification & Update**
- ☑ **Design Audit & Asset Inventory**
- ☑ **Short Circuit & Breaker Coordination Study**
- ☑ **Arch Flash Analysis**
- ☑ **Power Quality Assessment**
  - Grounding Test
  - Harmonic Load Analysis
- ☑ **IR Scans**
- ☑ **Breaker & Load Bank Testing**



Eliminate  
Single Points of Failure ...



... Everywhere Possible

## Supply



MV Transformer and Switchgear



Genset



ATS



UPS



Switchgear



Cooling

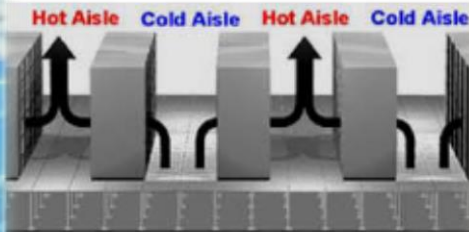


Chillers

## Distribution

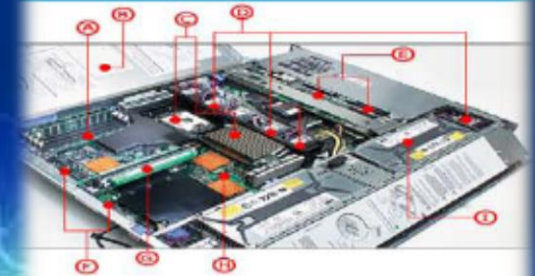


Power Distribution



Cooling Distribution

## Demand



Server



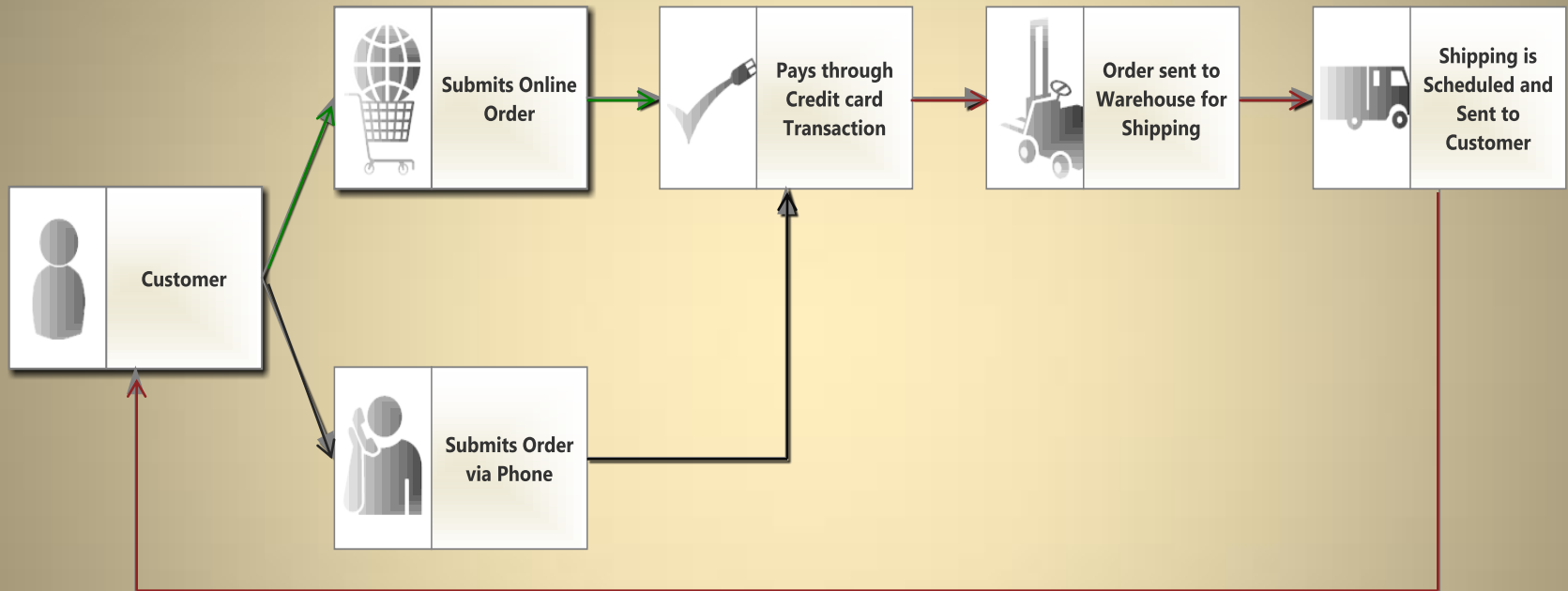
Storage



Communications

# Data Center - Critical Power Path

# Sample Workflow : E-Commerce



Basic Black Box - Process Map



# Critical Process Map

- Sample Map





# **EMERGENCY RESPONSE & OPERATIONS**

**Incident Response Plan**

**Emergency Operations Center**

**OSHA / TOSHA**

- **Emergency Action Plan**
- **Fire Prevention Plan**
- **Emergency First Aid**



# EMERGENCY OPERATIONS CENTER



**Building:** Accessible

EOC location: On-Site



**Building:** NOT Accessible

EOC location: Off-Site - Close Location



**Building:** NOT Accessible

EOC location: Off-Site - Distant Location



**Building:** NOT Accessible

EOC location: Off-Site - Virtual

# **BUSINESS CONTINUITY PLAN**



## **BUSINESS SURVIVAL PLAYBOOK**

# TCP / IP - 4<sup>th</sup> Utility



**HVAC** - SNMP / BACnet

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**Lighting Systems** - MODBUS

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**Security / IPS** - HTTP / TCP - IP

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**Building Management** - MODBUS

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**Energy Management** - LonMark

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**Fire Control System** - DTMF / TCP-IP

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# Industrial Control Systems Cyber Emergency Response Team (ICS-CERT)

TLP = WHITE

## ICS-CERT MONITOR

January/February/March 2013



### INCIDENT RESPONSE ACTIVITY

#### **ATTACKER LEVERAGES PUBLIC INFORMATION TO CUSTOMIZE SPEAR-PHISHING CAMPAIGN**

A recent spear-phishing campaign started and ended in October 2012, using publicly available information from an electric utility's Web site to customize an attack against members of the Energy Sector. Employee names, company email addresses, company affiliations, and work titles were found on the utility's Web site on a page that listed

<http://ics-cert.us-cert.gov>



# OPERATIONAL READINESS

Exercise ▪ Audit ▪ Maintain



# **CRISIS COMMUNICATIONS**

Respond ▪ Restore ▪ Recover

# Public Relation Messages

- Proceed With Caution





# COORDINATION : EXTERNAL AGENCIES



recognized.  
French state  
**e·mer·gen·cy** /i'mɜrdʒənsi/  
unexpected situation in w  
action is necessary, often  
danger: The club is now  
emergency. • We always

# No Plan ? Here's how to get started

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- ✓ **Meet with external agencies**
- ✓ **Assess and document - Capabilities & Hazards**
- ✓ **Review codes & regulations that impact your company**
- ✓ **Identify critical operations / Dependencies**
- ✓ **List potential emergencies / Human impact**



# Use What's Available

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- ☑ **Expand current incident response / EH&S plans**
  - Leverage to build conceptual business case
  
- ☑ **Identify core responsibilities**
  - Safety of personnel
  - Statutory & Regulatory requirements
  - Operational & contractual commitments
  
- ☑ **Establish your team / Roles & responsibilities**
  - Create & document clear chain of command
  - Provide command & control structure - Crisis Communications
  - Establish Emergency Operations Center capabilities

# Build a Conceptual Business Case

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## Start like any other project

- Identify objectives, scope of work, assumptive budget & conceptual business case
- **Insure alignment of project with business objectives**
- Identify critical resources & inter-dependencies

## Keys to Success:

- Acquire support of multiple members of management
  - **Present conceptual business case in terms of:**
    - ✓ Capital Expenditures or Operating Expenses
    - ✓ **Implications:** Moving forward vs. Not moving forward
    - ✓ Impact on Critical Resources

# Engaging Executive Management

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- ☑ **Identify your executive team's "Business Vision"**
  - Driving the process
  - Primarily focused on the implications
  
- ☑ **Implications - Four General Motivators**
  - **Governance** - Policy & Procedure Driven
  - **Compliance** - Statutory & Regulatory Framework Driven
  - **Technological** - Service Continuity & Recovery Driven
  - **Resilience / Revenue** - Availability & Recovery of Critical Operations
  
- ☑ **What are their most important motivators?** *Speak their language*

# Business Resiliency

## ☑ **Business Resiliency & Individual Preparedness**

- Prepare your family for emergency situations
- Develop employee preparedness training programs
- Establish mutual assistance agreements
- Join or create joint action committees within your company



# Thank You



The Unexpected Happens ... Be Ready<sup>®</sup>

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